

CANADIAN WESTINGHOUSE COMPANY, LIMITED

TWENTY-FIFTH ANNUAL REPORT

DECEMBER 31ST, 1928

DIRECTORS

H. H. WESTINGHOUSE, CHAIRMAN OF THE BOARD

PAUL J. MYLER, PRESIDENT

L. A. OSBORNE, VICE-PRESIDENT

HON. THOMAS AHEARN, P. C.

F. A. MERRICK, VICE-PRESIDENT

CHARLES A. TERRY

N. S. BRADEN, VICE-PRESIDENT

JOHN F. MILLER

SIR JOHN M. GIBSON, K.C.M.G.

A. L. HUMPHREY

H. U. HART, VICE-PRESIDENT AND CHIEF ENGINEER

GEORGE R. KERR, VICE-PRESIDENT AND TREASURER

H. M. BOSTWICK, MANAGER OF SALES

C. H. O. POOK, MANAGER OF WORKS

W. E. SPRAGUE, SECRETARY

PRINCIPAL OFFICE AND WORKS, HAMILTON, ONTARIO

SALES OFFICES

MONTREAL, QUE.

TORONTO, ONT.

WINNIPEG, MAN.

HALIFAX, N. S.

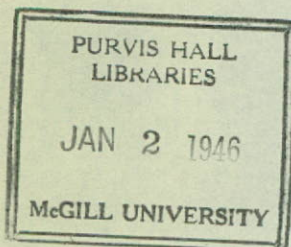
OTTAWA, ONT.

CALGARY, ALTA.

VANCOUVER, B. C.

FORT WILLIAM, ONT.

EDMONTON, ALTA.



CANADIAN WESTINGHOUSE COMPANY, LIMITED

TWENTY-FIFTH ANNUAL REPORT

DECEMBER 31ST, 1928

The Directors submit herewith the customary Balance Sheet of the Company at the close of the fiscal year ended December 31st, and a statement of the Profit and Loss Account.

The statement shows the current year's earnings from all sources, including investment returns, royalties, etc., to be \$3,748,503.20, and from this, \$245,000.00 has been written off Property and Plant, \$280,000.00 has been set aside for the payment of Dominion Taxes for 1928, and \$100,000.00 transferred to the Employees' Pension Fund. A further sum of \$150,000.00 has been added to the reserve for Property and Plant depreciation. Dividends amounting to \$1,080,000.00 were paid during the year, and the remaining balance of \$1,893,503.20 carried to the credit of Profit and Loss Account.

At the outset of the year an immediate increase in volume of business was experienced, and has been maintained throughout the year. Not only is this increase in itself a sound indication of additional prosperity, but the character of the orders received is such as to foreshadow a wider activity in the development of the country's natural resources, and an enhanced stability of business conditions generally.

Analyzing the business of the year, we find a growth of sales of all the standard lines of apparatus manufactured by your Company, and also an increase in the number of contracts secured for new installations, more particularly in the power field. While these have included quite a few generators of noteworthy size, ranging in rating from 15,000 to 55,000 kVA., most of these larger contracts involved transformers and switching equipment; to such an extent, in fact, that it is incumbent upon the Company to provide increased manufacturing facilities for these classes of apparatus.

Among the achievements of the year, from both an engineering and manufacturing standpoint, was the successful provision and installation of six very large transformers, having a capacity of 22,500 kVA., 25 cycles, and weighing 370,000 pounds each, in the Leaside Station of the Hydro Electric Power Commission, for stepping down to distribution voltages the 220,000-volt power supply from the Gatineau. This is the first 220,000-volt transmission line in Canada, and transmits power from Pagan Falls, Que., to Toronto, a distance of 230 miles. The year also marked the successful completion and trial operation of the first large oil-electric locomotive developed jointly by ourselves and the Canadian National Railways. The entire railway fraternity is watching with great interest this innovation in railway motive power, which bids fair to be not only successful but also to open up a new field for your Company's product.

There arose during the closing months of the year quite a heavy demand for new rolling stock on the part of the steam railways, which has assisted materially in improving the commercial and manufacturing position of our Air Brake Department.

During the early part of the year the orders outstanding from 1927, mentioned in last year's report, were completed, and, on the other hand, orders for 1929 delivery amounting to an even greater sum are on the books at the close of the fiscal year.

Our success in securing a fair proportion of all business offering has continued, and this has been more markedly true than formerly in connection with radio apparatus and other lines handled through merchandising channels. The well-directed and earnest efforts of our selling force, the skill of our engineering staff, the continued success of the Works Departments in maintaining our high standards of quality, and the excellent work in the field done by our erecting engineers, have all been most potent factors in the continuance of this desirable state of affairs.

All inventories have, in accordance with our custom, been verified by physical count and priced at the lower of either cost or market values.

Your Board wishes to express its appreciation of the loyal and efficient services, before mentioned, of the supervising and operating forces in all Departments throughout the year, and of their sincere and harmonious co-operation in bringing about the satisfactory results above recorded.

By Order of the Board,

H. H. WESTINGHOUSE,
Chairman.

PAUL J. MYLER,
President.

ABSTRACT OF FINANCIAL STATEMENT

FOR FISCAL YEAR ENDED DECEMBER 31ST, 1928

GENERAL BALANCE SHEET

ASSETS:—

CASH - - - - -	\$2,773,239.19	
INVESTMENTS, GOVERNMENT BONDS, ETC - - -	3,065,665.88	
ACCOUNTS AND BILLS RECEIVABLE - - - -	2,988,504.07	
PROPERTY AND PLANT:—		
Real Estate; Buildings; Machinery; Tools and Equipment; Main Office and District Office Properties -	5,342,604.22	
INVENTORY OF MATERIALS AND PRODUCTS ON HAND INCLUDING WORK IN PROCESS, LESS COLLECTIONS ON ACCOUNT - - - - -	2,406,523.33	
INSURANCE UNEXPIRED AND TAXES PAID IN ADVANCE -	16,598.60	
PATENTS, RIGHTS AND LICENSES - - - -	1.00	\$16,593,136.29

LIABILITIES:—

CAPITAL STOCK		
Authorized - - -	\$10,000,000.00	
Issued - - - - -	\$9,000,000.00	
CURRENT ACCOUNTS PAYABLE - - - - -	1,034,259.88	
DIVIDEND NO. 98 PAYABLE JANUARY 1ST, 1929 -	540,000.00	
CONTRACTS IN PROGRESS - - - - -	356,176.51	
RESERVE FOR DEPRECIATION - - - - -	750,000.00	
PROVISION FOR DOMINION TAXES, 1928 - - -	280,000.00	
PROFIT AND LOSS ACCOUNT - - - - -	4,632,699.90	\$16,593,136.29

PROFIT AND LOSS ACCOUNT

BALANCE BROUGHT FORWARD JANUARY 1ST, 1928 - - - -	\$2,739,196.70	
EARNINGS FROM ALL SOURCES FOR YEAR ENDED DECEMBER		
31st, 1928, INCLUDING ROYALTIES AND INVESTMENTS	\$3,748,503.20	
Written off for Depreciation - - - - \$245,000.00		
For Dominion Taxes, 1928 - - - - 280,000.00		
To Pension Fund - - - - 100,000.00		
Reserve for Depreciation of Property and Plant 150,000.00	775,000.00	
NET EARNINGS - - - - -	2,973,503.20	
LESS DIVIDENDS, 1928 - - - - -	1,080,000.00	1,893,503.20
BALANCE CARRIED FORWARD JANUARY 1ST, 1929 - - - -	- - - -	\$4,632,699.90

F. A. MERRICK,
Vice-President

N. S. BRADEN,
Vice-President

AUDITOR'S CERTIFICATE

I certify that I have audited the books and accounts of the Company for the year ended December 31st, 1928, have verified the cash and securities belonging to the Company and have been furnished with vouchers for all expenditures. I have obtained all necessary information and explanations, and the above statement, in my opinion, sets forth correctly the condition of the Company's affairs at the above date, according to the best of my information and the explanations given me, and agrees with the books of the Company.

Hamilton, Canada, February 15th, 1929

C. S. SCOTT, F.C.A.,
of C. S. Scott & Co.,
Auditor.

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